

The Skinners' Kent Academy

The Academy is a new build that will provide a wide range of studies and vocational training to 1,150 students. It will be at the heart of its local community, offering a hub for family and lifelong learning and a centre for the delivery of a wide range of essential services for families and local residents.



case study

Project brief

The new Academy is being built while the old school buildings remain on site. The new service provider will be appointed 1 year early, to accompany the Academy on its journey into the new facilities.

Our brief was to develop a catering service specification to form the basis for the subsequent competitive tendering exercise.

As usual, our input required the production of a full set of tender documents, the identification of a tender list of suitable potential caterers and the management of the entire procurement project.

Outcome

Andrew Etherington, project managed the entire process.

Rather than undertake an unnecessary pre-qualification process, the tender list was agreed with the Academy, based on Andrew's experience and knowledge of the potential market place and abilities of the proposed companies.

Of the 6 companies invited to tender, 1 company declined to bid, citing a lack of local supporting contracts.

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